



COMPANY PERSPECTIVE EL PUERTO DE LIVERPOOL

Oct 2025



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El Puerto de Liverpool is a top omnichannel retail group offering unique experiences and exceeding our customers' expectations by **combining digital channels and brick-and-mortar shopping experiences in Mexico.**

OUR INTEGRATED BUSINESS UNITS

Retail	Financial	Real Estate
125 Liverpool Stores	6.1 million Liverpool Credit Cards	30 Shopping Centers
59 Liverpool Express Stores	1.9 million Suburbia Credit Cards	93.6% Occupancy Rate
194 Suburbia Stores	\$65,548 Net Portfolio Balance	1.02M sqmt GLA
135 Boutiques	4.4% NPLs Rate	+1,800 Tenants

REVENUE SHARE



STRENGTHENING OUR STRATEGY THROUGH



Leveraging our strongest assets such as our **brand, loyal customer base, brand and assortment, footprint,** and our **financial business capabilities.**

SOLID FINANCIAL PERFORMANCE

Total Revenue \$48,062 +4.4%	EBITDA \$6,386 (14.8)%	EBITDA Margin 13.3% (298) bps	Net Debt / EBITDA 0.79x
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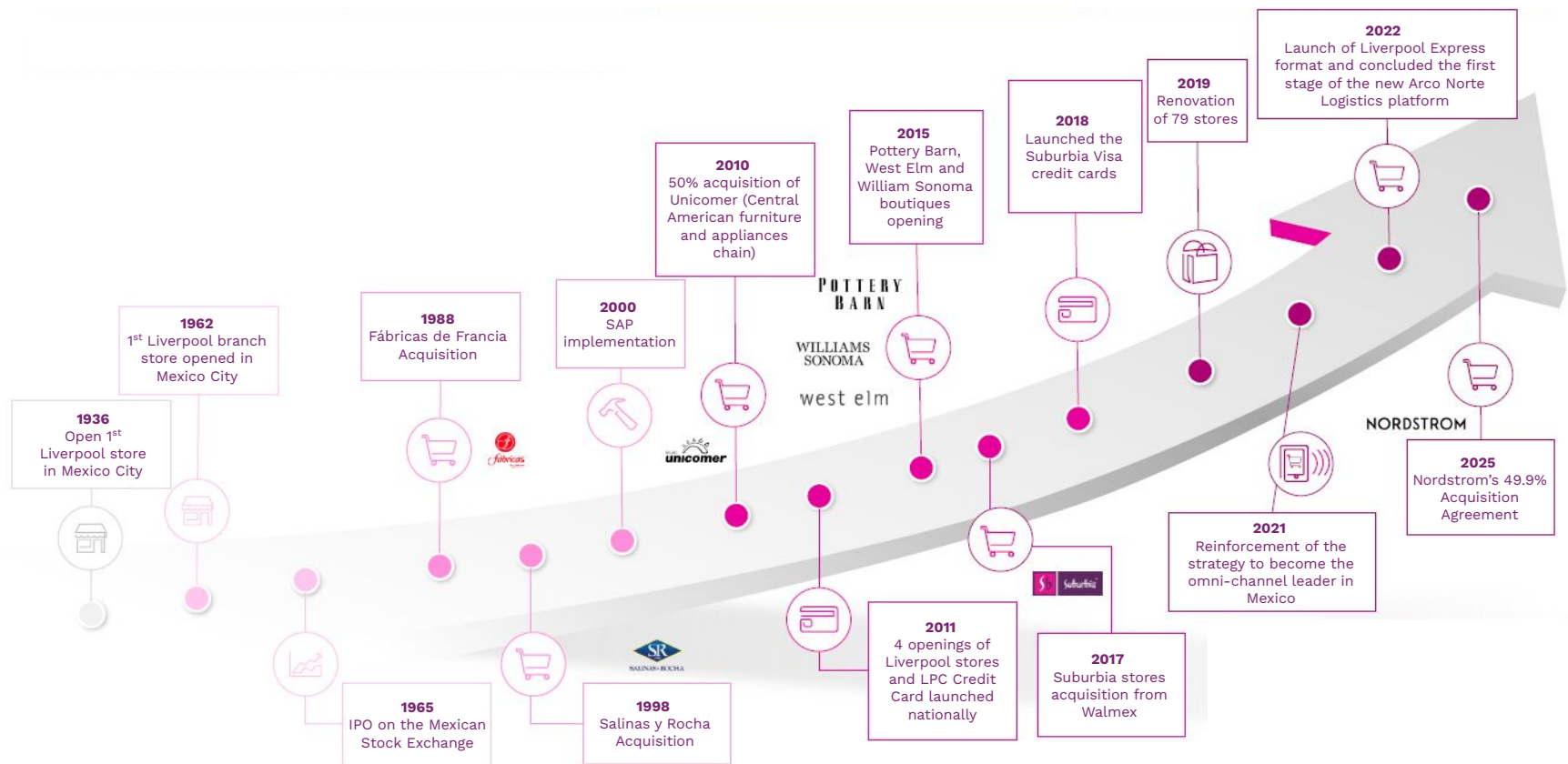
Top **omni-channel retailer** in Mexico.

Unique strategy and platform to offer the top shopping option for Mexican consumers, serving customers **everywhere, every day, for a lifetime.**

Strategic financial services and **high-quality** real estate businesses.

Robust financial position and **conservative policies** coupled with **flexibility to adapt** through economic cycles.

Strong corporate governance and **experienced** management team with a focus on sustainability.



EPL es parte de tu vida

We strive to become the top shopping option for **Mexican Shoppers** in all channels.

Our Key Objectives

01

Grow our
E-Commerce
Participation.

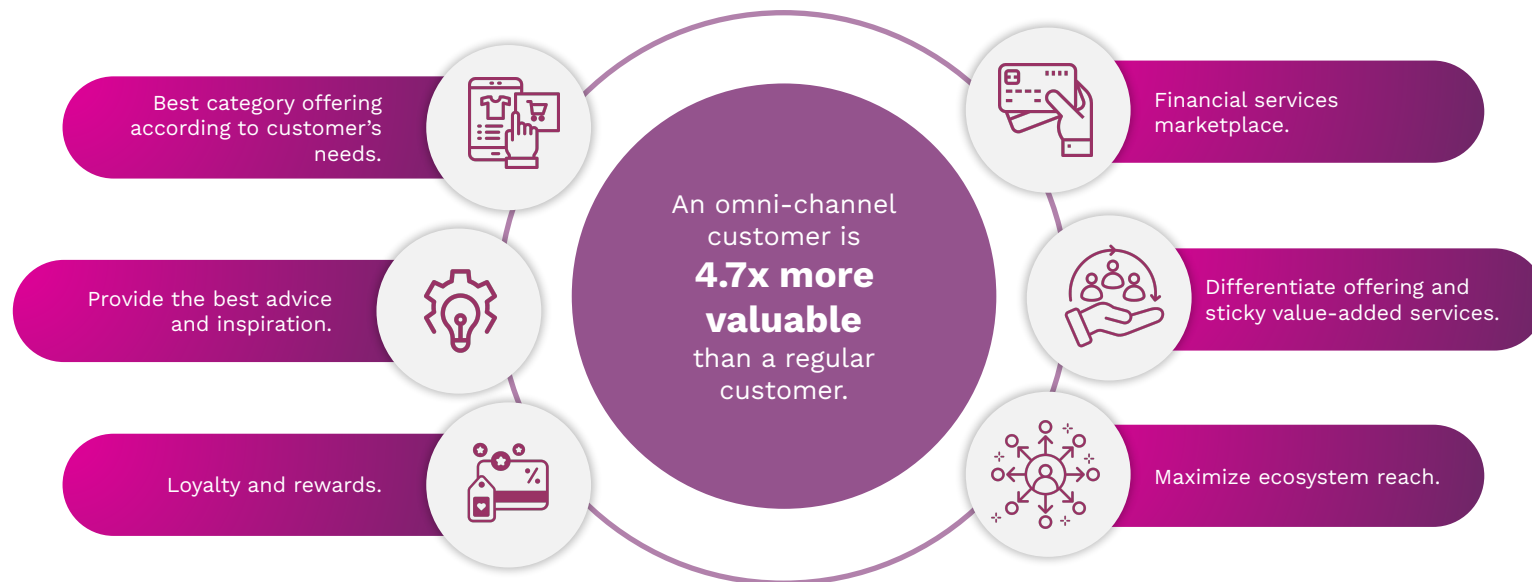
02

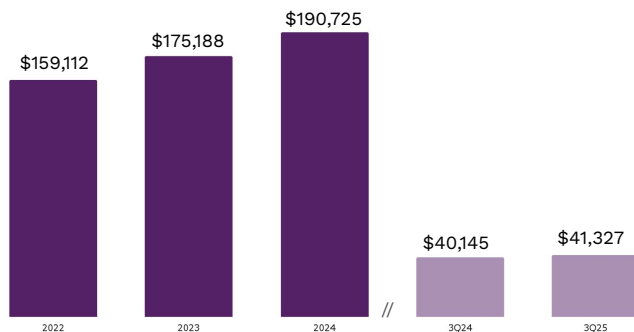
Become the
undisputable
leader in the
e-commerce
market.

03

Create a
differentiated and
sticky experience
for **every customer**
journey.

HIGH-LEVEL INITIATIVES & TARGETS



CONSISTENT GROWTH OF RETAIL REVENUE¹

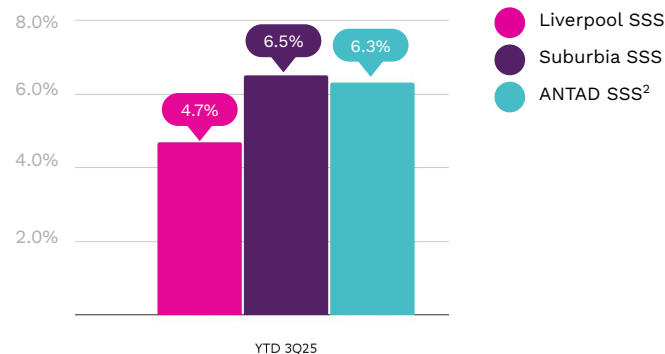
PARTNER OF INTERNATIONALLY RENOWNED BRANDS IN VARIOUS FORMATS IN 32 MEXICAN STATES, BOTH PHYSICAL AND ONLINE



ONE OF MEXICO'S LARGEST ONLINE APPAREL RETAILERS



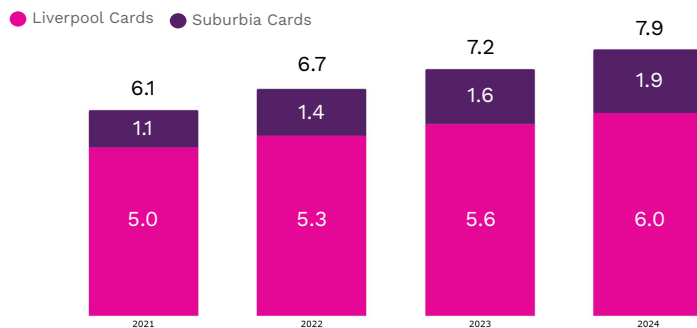
ONE OF MEXICO'S RETAIL OUTPERFORMING COMPANIES IN SAME-STORE-SALES



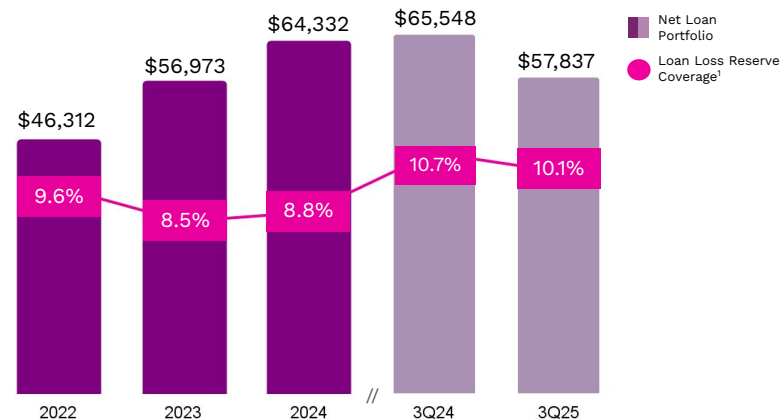
Figures expressed in millions of pesos unless expressed otherwise. | 3Q25 Figures. | Growth YoY. | ¹Retail Revenue CAGR 2014-2024: 10.2%. |

²ANTAD's Department Stores data.

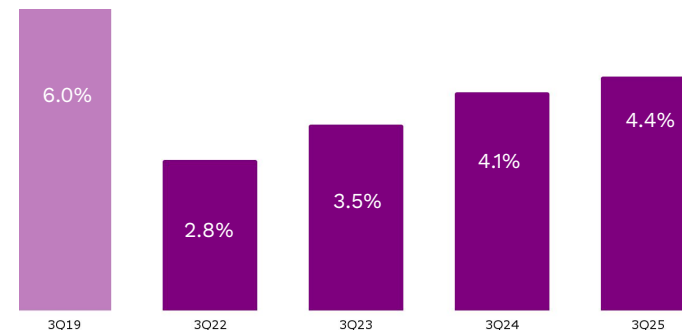
FINANCIAL DIVISION AS AN ENHANCEMENT TO BROADER SALES

CONSISTENT GROWTH IN CREDIT CARDS ISSUED²

EFFECTIVE CONTROLS

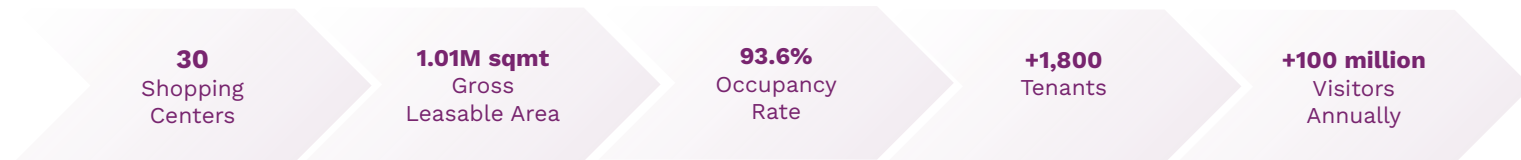


CONSISTENT NPLs LEVELS

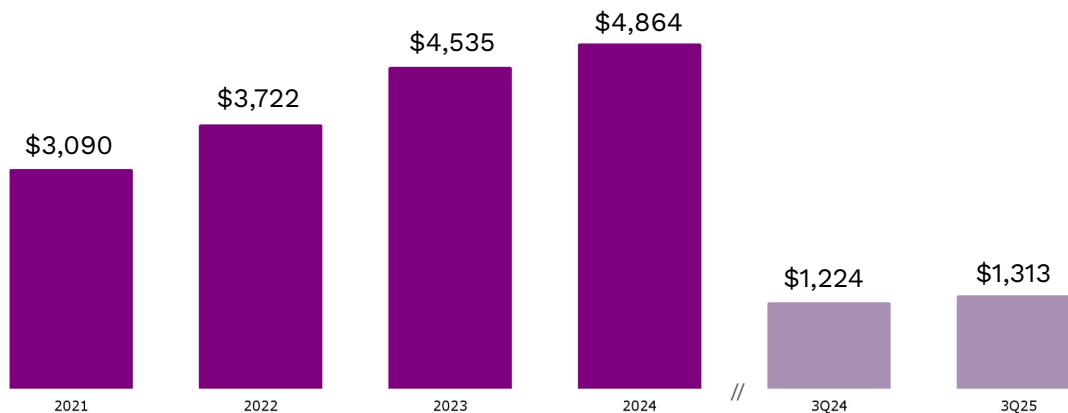


Figures expressed in millions of pesos unless expressed otherwise. | 3Q25 Figures. | Growth YoY. | ¹Loan Loss Reserve Coverage is calculated by dividing provision for impairment of loan portfolio by gross credits related to customer contracts. | ²Millions of issued cards.

Important source of revenue and a **strategic complement** to our commercial and services operations by providing **high-profile facilities** that attract **potential customers** to our department stores.

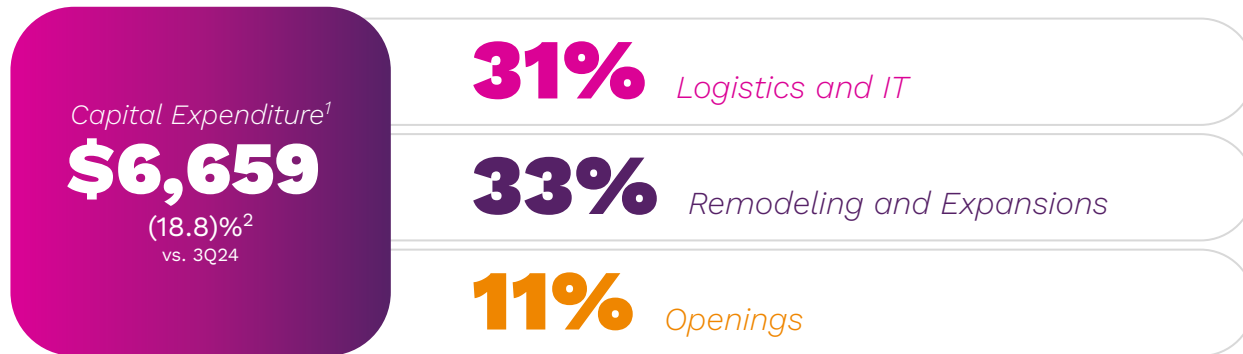


CONSISTENT GROWTH OF OUR REAL ESTATE BUSINESS REVENUE¹



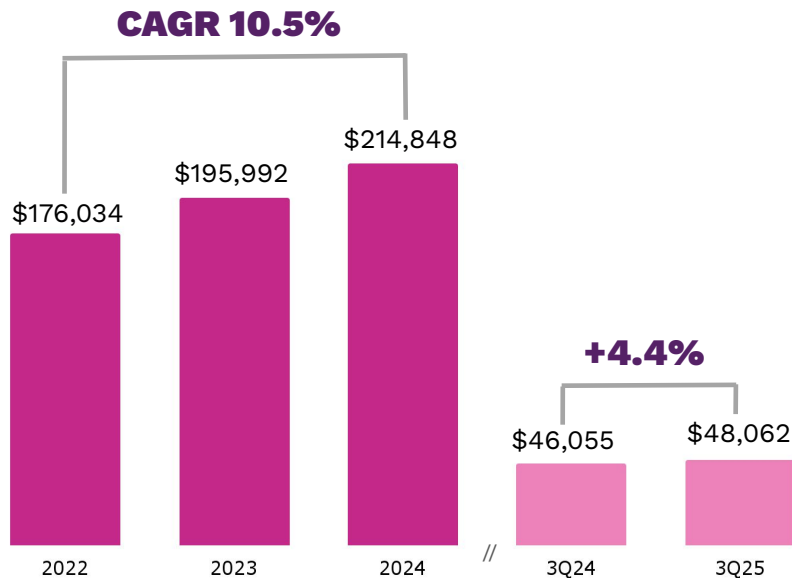
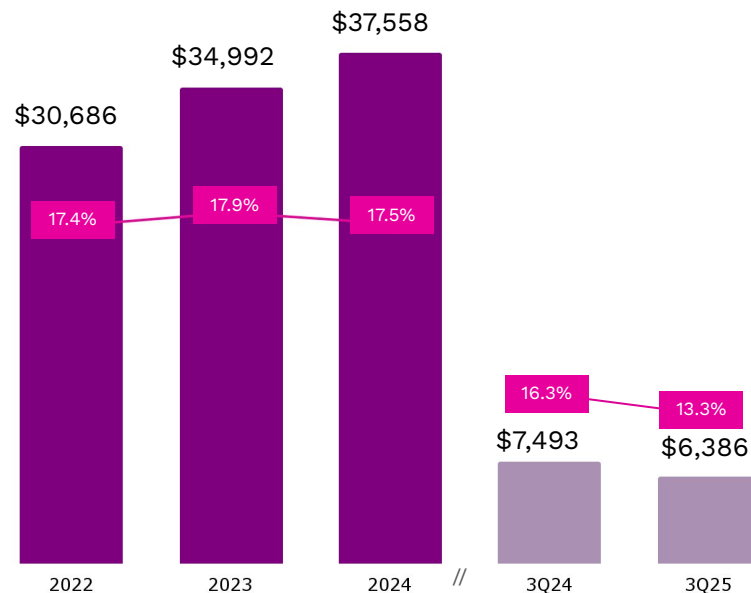
Figures expressed in millions of pesos unless expressed otherwise. | 3Q25 Figures. | ¹CAGR 2014-2024: 5.9%.

Today, we stand as one of the **leading omni-channel retailers** in Mexico, one of the **largest non-bank credit card issuer** and one of the **top shopping center developers** in the country.



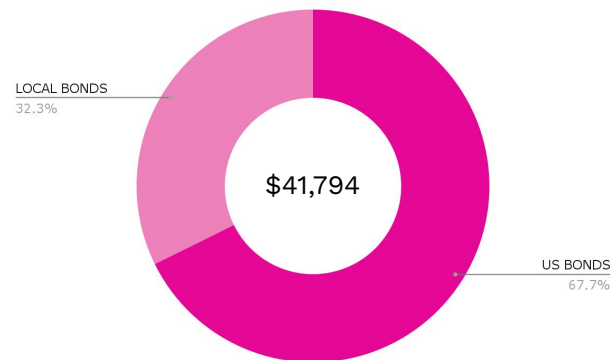
Figures expressed in millions of pesos unless expressed otherwise. | 3Q25 Figures. | ¹Including investment in real estate trusts. | ²Compared to 2024, CAPEX decreased by 18.8%, primarily driven by the investment in the Altama Tampico shopping mall made during early 2024.

Liverpool benefits from a **healthy financial position** with **low leverage levels** and **high capitalization**.

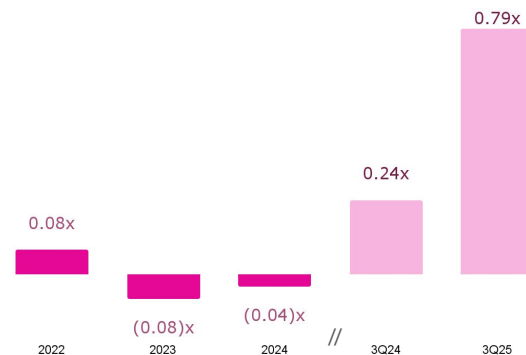
HEALTHY REVENUE GROWTH¹ROBUST EBITDA AND MARGIN TRACK RECORD²

Figures expressed in millions of pesos unless expressed otherwise. | 3Q25 Figures. | ¹Revenue CAGR 2014-2024: 10.2%. | ²EBITDA CAGR 2014-2024: 11.2%.

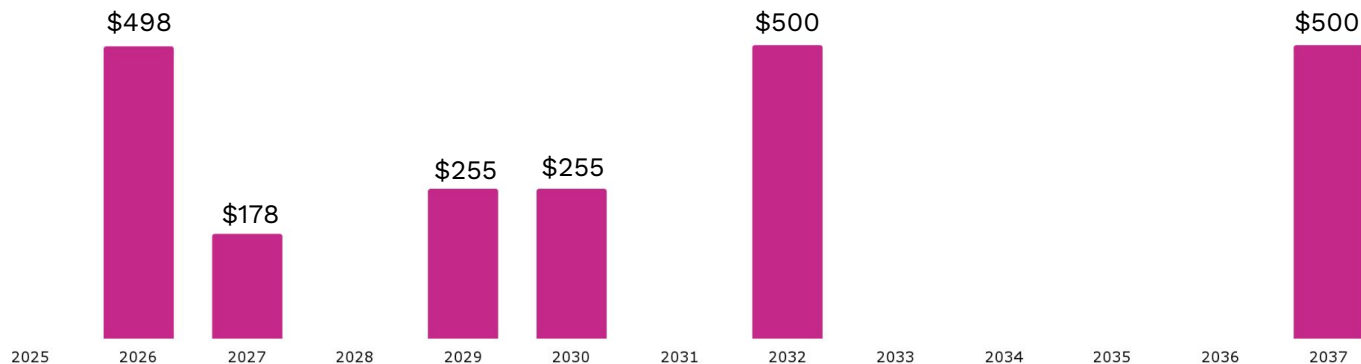
BALANCED BREAKDOWN OF DEBT



LOW NET LEVERAGE LEVELS



COMFORTABLE DEBT MATURITY PROFILE (US MM)

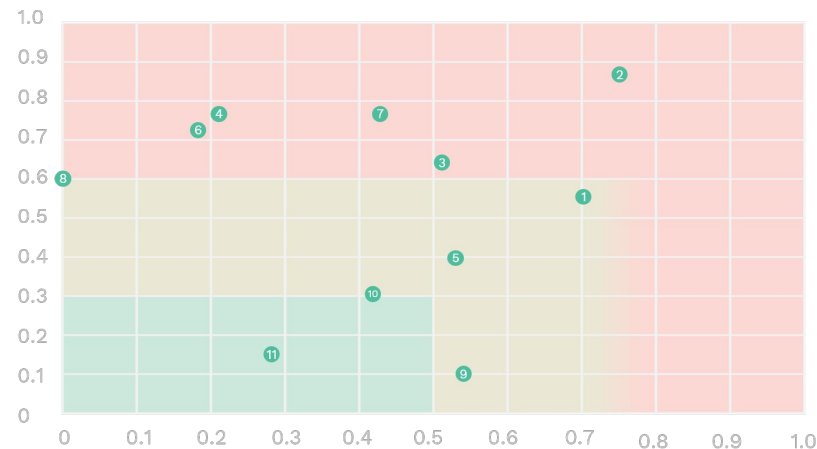


Figures expressed in millions of pesos unless expressed otherwise. | 3Q25 Figures.

OUR MODEL DRIVES AND INTEGRATES ENVIRONMENTAL, SOCIAL, AND CORPORATE GOVERNANCE INITIATIVES.

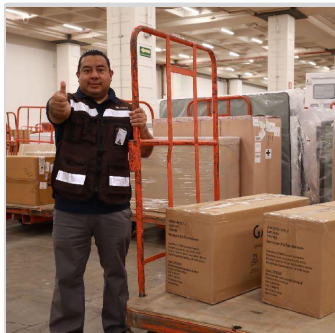


WE UPDATED OUT MATERIALITY MATRIX ANALYSIS TO EVALUATE MATERIAL TOPICS FROM FINANCIAL TO IMPACT MATERIALITY PERSPECTIVES



- 1. Business Ethics and Transparency
- 2. Human Capital
- 3. Cybersecurity
- 4. Corporate Governance
- 5. Climate Change
- 6. Supply Chain and Responsible sourcing
- 7. Operating Eco-efficiency
- 8. Risk Management
- 9. Customer Relations
- 10. Community Engagement
- 11. Biodiversity

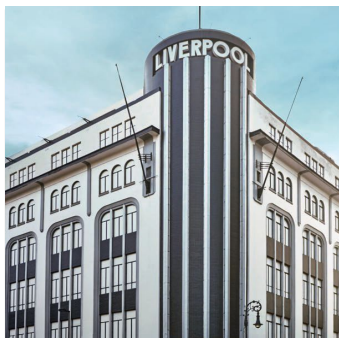
Our **Credit Cards** celebrated **100 years of history**, we are **pioneers** in department stores credit in **Mexico**.



Standard & Poor's affirmed El Puerto de Liverpool rating at **'BBB'** and **'mxAAA/mxA-1+'** with a **Stable Outlook**.



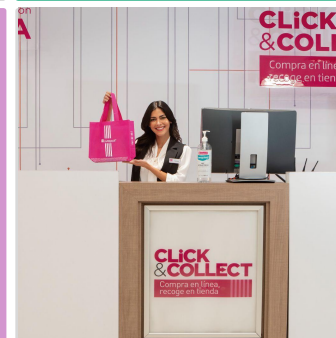
Ranked among **Top 10** in Merco Empresas Mexico since 2020.

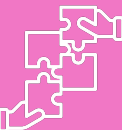


Fitch Ratings affirmed El Puerto de Liverpool rating at **'AAA(mex)'** and **'F1+(mex)'**, with a **Stable Outlook**.



Climbed to **53rd** overall in **Empresas Responsables Expansión Ranking**. The Social component jumped from 79th to **17th place**.



		
Liverpool Openings 2 stores¹	Digital GMV Growth 15.0% - 17.0%	EBITDA Margin 15.5% - 16.0%
Liverpool Express Openings 20 - 25 new stores	Marketplace GMV Growth 19.0% - 21.0%	
Same-Store-Sales 5.0% - 6.0%	 Negocios FINANCIEROS	CAPEX \$10 - \$11 billion pesos
	Net Loan Portfolio Growth 8.0% - 9.0%	
Suburbia Openings 3 new stores	Non-Performing Loans (NPLs) 3.8% - 4.1%	
Same-Store-Sales 7.0% - 8.0%	NPLs Provision Growth 30.0% - 35.0%	

¹Includes a re-opening and conversion from a current Suburbia location.



THANK YOU!

For further financials and contact information please visit
www.elpuertodeliverpool.mx/en/index.html

